



Turning technology into possibility

DATA BACKUP AND DISASTER RECOVERY SERVICES FROM X-BAR

In the event of a disaster—minor or major, environmental or technological—loss of data and extended server downtime can cripple a small or midsized business. X-BAR's Backup and Disaster Recovery Service gives you confidence that your critical information and technology investments are backed by a secure, tested, and comprehensive system that can help your organization keep going no matter what the circumstance.

A complete image

We generate and warehouse a complete image of your server hard drive partitions on the specialized X-BAR backup device at your location. The data is stored AES 256-bit encrypted and compressed for high efficiency, and uses block-level (not file-level) backup for an exact digital duplicate of your server.

Near real-time backups

Our technology backs up all the changes to your data every 15 minutes, helping you reconstruct the state of your data as it existed at very specific points in time.

Intuitive and flexible restoration

Recover files, folders, mailboxes, and other data easily. In the unfortunate event of a complete server failure, our service even supports a bare metal restore to dissimilar hardware.

Secure remote storage

Our backup device transmits your backup data to two geographically distinct, secure offsite locations, where it resides in an encrypted, compressed format. No one has access to your data at any of these facilities.

Onsite virtual server technology

We restore your servers and applications to a virtual environment in the event of server crash or failure, allowing you to continue working while your server hardware is repaired or replaced.

A business continuity solution

In the event of a serious disaster, where your servers and our backup device are damaged or destroyed, we ship a replacement—preloaded with your backup data—directly to your location. Once the replacement X-BAR backup device arrives, we immediately virtualize your lost servers to get you up and running quickly.

Complete 24x7 management

Our network operations center monitors your backup device, well, all the time. Any failed processes generate immediate alerts to our engineers.

FEATURES

- Near real-time, image-based, disk-to-disk backups
- Fast recovery of files and data
- Bare metal restorations
- AES 256-bit encryption
- Secure offsite data storage
- Onsite virtual server
- 24x7 managed backup solution

94% of companies that experience a major data loss either never re-open or are gone within two years – only 6% survive over the long-term.

Protect your business in the case of disaster.

Call us today at 206.264.XBAR.

	SYMANTEC BACKUP EXEC WITH TAPE	STORAGECRAFT SHADOWPROTECT WITH USB DRIVES	ENTERPRISE-LEVEL ONLINE BACKUP	X-BAR BACKUP & DISASTER RECOVERY SERVICE
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Feature Comparison

Backup support Active Directory, Exchange Server, SQL Server, and SharePoint	Additional Cost	✓	Depends on Provider	✓
Near real-time backups, as frequently as every 15 minutes		✓	Depends on Provider	✓
Image-based, disk-to-disk backups, not dependent on unreliable tape technology		✓		✓
Bare metal recovery of servers to dissimilar hardware, reducing downtime from days to hours	Additional Cost	✓		✓
Secure, offsite backup replication to geographically distinct data centers			✓	✓
Backup system monitored by X-BAR Network Operations Center	✓			✓
Backups reside onsite for fast recovery of files, folders, mailboxes, and other data				✓
Virtualization of ailing servers, keeping you working while repairs take place				✓
A complete 24x7 managed solution				✓

Cost Comparison

Software (Small Business Server 2003)	\$695 - \$928	\$495		from \$129 / month
Software (Windows Server 2003)	\$1,162	\$899		
Hardware (depending on storage needs)	\$1,000 - \$3,000+	\$300 - \$500+		
Monthly Offsite Storage (per GB of data)			\$7.00 - \$ 18.00+	\$1.29

The X-BAR difference

We think there's an alternative to our industry's standard "break/fix" model—you know, where your technology breaks, you call us, we fix it, and then we bill you for our time. Instead of getting paid just because something goes wrong, at X-BAR we earn that paycheck because we establish a relationship with you, keep your IT infrastructure running efficiently and reliably, and manage to talk to you like a human being while we're at it.

Give us a call and let's talk about how our X-BAR Data Backup and Disaster Recovery Services can help your organization. It's just one of the many IT services we offer small and mid-sized businesses throughout the Puget Sound.

Call **206.264.XBAR** or visit **xbarit.com** today.

Microsoft
CERTIFIED
Partner

Microsoft
Small Business
Specialist